## **RAMYA. R**. *Mumbai – India*



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Mission "To facilitate individuals and corporate to discover and unleash their potential performance"

South India's first woman licensed auditor of Dianetics-which is a study on the relationship between the mind and the body from the institute of Scientology – Delhi, Thomas International Certified Behavioral Trainer, Certified Coach in Arts and Science of Coaching from Erickson College International, Vancouver – Canada accredited to ICF – International Coach Federation, in the process of becoming an ACC – Associate Certified Coach, Certified in Arts and Science of Mindfulness by Marilyn Atkinson founder of Erickson College International.

The number of participants who have been personally trained and coached by me crosses 1, 67,793. Founder of GEESE, A Corporate Training and Consulting Firm which specializes on Experiential Learning, Behavioral Training, Executive Coaching, Soft Skill enhancement, and Warrior Within. "Era of LeadHERship" stands today as one of the most impactful workshop exclusively for Women were they are trained and coached on business and Life Skills by several successful women entrepreneurs and Leaders across India who are specialist in their own field.

I completed my graduation in Business Management from Bharathiyar University. I am now an Entrepreneur and Life Skill coach by profession. I took up the field of Soft-Skills training and specialized in the field of Self-Development Training and Experiential Learning. Today, I have established myself as a leading Soft-Skill Training and Learning Solutions provider and consultant for various corporate, educational institutions and business organizations. My experience of more than 12 years includes Behavioral Training and Leadership Coaching in Malaysia, Maldives and the Middle East.

My areas of expertise are Leadership and Life Skill Coaching, Behavioral Training, Experiential Learning, Communicate to connect and Era of LeadHERship a unique Program conceptualized for women. My strengths are my creative communication, the ability to establish rapport with clarity and requisite liveliness through the session delivered to groups at all organization levels and diverse audience. I have adopted an appropriate style sensitive to the needs, feelings and emotions of others by paying undivided attention. Programs on Leadership Coaching, Teambuilding, Sales, Out-Bound -Experiential Training Programs, Fire -Walk and Personal Effectiveness have brought in repeat requests from organizations that I have been associated with.

The unique style of conducting the program in an unconventional manner is what makes my program popular, and learning becomes a joyful experience for the participants. The methodologies I use are the experiences and metaphors, live examples, case studies and video discussions which are complemented with a highly interactive multimedia presentation. I have also been invited as a guest faculty by various Management Institutions and have extended my expertise in the capacity of a consultant. I believe that coaching and training can transform the conventional learning model to real time competency and an experiential based learning model can achieve corporate objectives with sound development plans.

I have imparted behavioral training and leadership coaching for Indian Ministry of Finance, Australian Consulate, Schneider, Alstom, GMR, JSW, Flipkart, IDBI Bank Ltd, Whirlpool, Daimler, Scope International, Cognizant, Lifecell, Grundfos, Amazon, Ford, Hyundai, Nokia, LG, Visteon, Royal Sundaram Finance, Wipro, L&T, TVS group, Singapore Airlines, Willams Lea, Reliance General Insurance, CEO, Redington & various other Institutions.

Few Insights about our programs from my clients: "Ramya Rajagopal is an excellent trainer! All the sessions that she has handled for my organization have been characterized by her immense positive energy and deep, intuitive understanding of the audience. Ramya has an easy communication style that enables her to forge a great connect with the participants. She is especially effective in working with groups of women, and leading fun-focussed team building initiatives! "Wishing Ramya the very best!" – Usha Subramaniam – Chief People Office – Grundfos Pumps India Private Limited. – Chennai, for – Era of LeadHERship and Experiential Learning Initiatives

The training sessions we conducted at GMR Male' International Airport Pvt. Ltd. with the help of Ms. Ramya, was very effective and fruitful. The trainees who attended the sessions enjoyed it very much and we learned that the subject which Ms. Ramya had taken was very much relevant and much needed. Here, I am quoting some of the feedback from our fellow colleagues who took part in the program "the best training I've done so far & Ramya is perfect as a trainer. Realized so many good things which we didn't know before." - Asraf – Head Training & Development - GMR Maldives – for – Communicate to Connect Intensive – Communication Skills

The Experiential Learning Program for our team of JK Tyres delivered by GEESE was of high energy, stupendous quality, and memorable. I am very glad we are associated with an organization of young minds which has an unbeatable delivery style. Wishing the very best for GEESE - Rajendran General.Manager –Human Resource -JK Tyres – Chennai, for – Out bound Team Building and Team Bonding Initiatives.

Ramya does one of the best training programs on Communication & Personal Effectiveness; where the program goes beyond the superficial level of techniques and provide insight for participants to understand their individual style as well how does it influence others. Deeraj Menon - Asia Pacific Operation Head – CEO – Centre for Excellence in Organization – Penang, Malaysia – for Communication and Personal Effectiveness

Hi Ramya, I would like to place on record my appreciation for the brilliant way in which you translated my teams training requirement into a well designed programme. Team work, collaboration and cooperation over competition to realise bigger organisational goals over smaller individual goals was well explained. While the team went through the experiential learning approach, they also realized the importance of displaying leadership qualities. This approach helps not only at a professional level but at a personal level and is required for a holistic moulding of an individual. I wish GEESE the very best — Nanda Sambrani — Head of Commercial Claims - Reliance General Insurance — Mumbai — for — Building High Performance Team

For — Warrior within! - Glass Walk with GEESE. We had worked with GEESE on Women's Day for a program for our women employees. Ramya and the team made the whole Program a huge success. Especially the Glass Walk, we were first apprehensive and we had our fears get the best for us, but after the session the women felt really empowered and confident. Thank you team for everything — Anita Jay — Manager — Human Resource — Chennai - Williams Lea

Hi Ramya, We had an amazing learning experience in your session. You were a wonderful trainer, would be a better way to put it, this session gave me the fire to put my feet on action. I will take the big leap with the energy from the fire. Thank you so much Ramya for the wonderful learning experience. Saranya Sampath – Manager – IDBI Bank – Chennai

I had an opportunity to attend the personal effectiveness training by Ramya and have to say, not exaggerating definitely, it is one of the best time I had ever invested in. Not sure whether it is the fun with which she made us travel the whole session or the level of involvement she brought upon us, but her intension to make us realize our potential, I say, was definitely attained. This training has definitely helped me to look into my inner self and changed my perspective of seeing others as well. In that way, I would definitely say, the training was inner strengthening. Arun Kumar - Business Analyst - Cognizant Technology Solutions Private Limited-Chennai – For Personal Effectiveness





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RTC/INGAF/CHENNAI/Faculty/2014-15

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## **TESTIMONIAL**

This Institute is happy to inform that Smt. Remya Rajagopal, HRD Consultant has been associated with this Centre in conducting classes for upgrading HRD skills of Central Government employees of various departments from 2012 onwards.

She has imparted quality knowledge to the participants on improving communication skills, time management, group dynamics, personality development, managing changes etc.

During the conduct of the training courses, it is observed that she was agile, enthusiastic and efficient in captivating the audience with her teaching skills. With her rich experience and innovative educating strategy she could imbibe the spirit of learning among the participants.

The well planned and neatly executed practical exercises had the impact of effective understanding of subject matter and simplified the learning process. Her immense contribution as faculty in the HRD subjects of this Centre has been appreciated by many trainees through their feed-back. The Centre wishes her all the best in all her future endeavors.

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V. Arunachalam, ICAS

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